

## Message Text

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11

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W  
----- 097612

R 241333Z SEP 76  
FM AMEMBASSY SOFIA  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 1781

UNCLAS SOFIA 2035

E.O. 11652: N/A

TAGS: BEXP, BU

SUBJECT: MACHINE TOOLS TSS

1. BULGARREKLAMA REPRESENTATIVES HAVE CONFIRMED FOLLOWING  
PRICES FOR SERVICES TO BE USED DURING TSS.

HOTEL CONFERENCE ROOM	\$450 PER DAY
TRANSLATORS	\$48 PER DAY
SECRETARY	\$20 PER DAY
TRANSLATIONS	\$6 PER PAGE
COPIES	\$0.10-0.16 PER PAGE
DEPENDING ON PAPER QUALITY AND SIZE	

INVITATIONS                      \$80 PER 100 INVITATIONS  
INCLUDING MAILING

BULGARREKLAMA FEE              15 PERCENT OF TOTAL,  
   EXCLUDING CONFERENCE  
   ROOM

2. HOTEL PARK MOSKVA CONFERENCE ROOM HAS FACILITIES FOR  
SIMULTANEOUS TRANSLATION, BUT THIS HAS NOT BEEN USED IN  
PREVIOUS SEMINAR DUE THEN TO HIGH COST (\$3 PER HEAD SET PER  
DAY, OR \$600 FOR THE ENTIRE SEMINAR). PLEASE CONFIRM IF  
SIMULTANEOUS TRANSLATION FACILITIES ARE DESIRED.

3. EMBASSY RECOMMENDS THAT EACH SEMINAR SESSION BE FOLLOWED  
BY SHORT INFORMAL DRINKS THAN ONE LARGE RECEPTION. FOR LAST  
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TSS, PRICE FOR LARGE RECEPTION WAS MORE EXPENSIVE THAN TOTAL

HOSPITALITY BUDGET. INFORMAL DRINKS ARE MORE REASONABLE AND EMBASSY CAN ARRANGE TO BUY LIQUOR AT FAR CHEAPER RATE THAN IT IS PROVIDED BY HOTEL. REQUEST THAT BEWT FORWARD BUDGET INFORMATION ON HOSPITALITY FUNDS SO CLEAR UNDERSTANDING CAN BE REACHED WITH BULGARREKLAMA AS TO TYPE OF HOSPITALITY EXPENDITURES ALLOWABLE.

4. EMBASSY HAS RECEIVED ALL PROGRAM MATERIAL WITH EXCEPTION OF HERTLEIN AND SPEAKER BIOGRAPHIES FOR CRABTREE (BRYANT GRINDER) PERKINS (KEARNEY AND TRECKER) AND RANSOME (KINGSBURY MACHINE TOOL). IF THESE ARE NOT ALREADY SENT BY POUCH, PLEASE SEND BY CABLE TO ALLOW ADEQUATE LEAD TIME FOR TRANSLATION AND PRINTING.  
HERZ

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NNN

## Message Attributes

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